

CARPENTERHAWKE

Available for Acquisition

**Leading Manufacturer of Tiny & Small Houses
with High Double-Digit Revenue Growth**

Investment Highlights

The Company is a well-managed organization with a ready-to-scale business model. Key features driving future growth include:

- 2019 revenue increased 78% with strong EBITDA margin. Booked and pending orders with estimated total value of \$5 million-\$10 million.
- Long-term relationships with customers across several industries.
- Exclusive agreements with local developers for right to build small houses in two planned communities.
- Potential to significantly increase production capacity.
- Located in affordable skilled labor market.
- Focus on production performance and delivering exceptional quality in every house coming off the line.
- Uniquely positioned to scale with existing and new customers.
- Uptick in online inquiries since the start of the Covid-19 pandemic.
- Winner of multiple awards and recognitions.
- 24,000 square-foot facility + 3.5 acres for expansion.

Financial Performance

2020P Sales: \$8.3 million
2020P Adj.EBITDA: \$2.2 million

Growth Opportunities

- **Capture greater share of existing markets.** Leverage significant inroads into hospitality, cohousing and marina markets to acquire new customers in those industries.
- **Expand geographic footprint.** Houses have been shipped to 9 different states and potential exists to broaden reach throughout North America.
- **Increase production capacity.** Adding one or two more production shifts and building a facility on the unused 3.5 acres of land that is part of the 7-acre parcel could generate at least 3x current business volume.
- **Enter new markets.** The Company also has the capability to design and build tiny permanently affixed stick-built and modular homes. Lucrative wholesale markets for both affixed and on-wheels units include Accessory Dwelling Units (ADUs), mobile restaurants, retail outlets, assisted living companies, healthcare clinics and disaster relief housing.

**Click below to download our Confidentiality Agreement and
to request a copy of the confidential information memorandum**

Confidentiality Agreement

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